



Navigating Project Labor Agreements

When: Tuesday, June 25, 2024 **Time:** 4:00 pm – 6:30 pm

Location: Grunley Construction, 15020 Shady Grove Rd., Ste. 500, Rockville, MD

Questions to be addressed at the event

- What is included in a PLA?
- Do local trade unions influence the language of the PLA for a project?
- Is the labor agreement provided in advance of the bid?
- Can all local trade unions accept the project PLA, or can they negotiate "side deals"?
- Recent examples of projects requiring a PLA that place the responsibility of drafting the PLA on the GC's bidding the project.
- Is there a standard PLA used?
- Once a PLA agreement is established, each Union negotiates their trade agreement. How does this work?
- What can an open shop contractor expect from the Union?
- How can Grunley or any GC help the subs when bidding on a job with a PLA?
- What are some costs to consider? For instance, do you know what labor the union will provide as well as other union costs when you are bidding the job?
- How will bids be assessed?
- If the labor provided does not work out, what is the subcontractors' suggested course of action
- Are the project qualification specifications of the project incorporated into the trade agreement?
- Are the labor regulations of the state incorporated into the trade agreement? If not, who is responsible for meeting the regulated labor participation regulations?
- What happens when a trade partner provides/has multiple trades incorporated into their scope – which trade agreement applies?
- What are your questions?